



AC Unit Comparison Worksheet

When shopping for a new home comfort system, Main Street Heating & Cooling recommends buying a high-efficiency unit. While it may cost more initially, it will pay for itself in utility savings in the long run. To determine the payback period for a high efficiency unit, simply work with your contractor to fill out the information for each step.

1 - Price

Enter the price for the 2 units you are comparing, then subtract any available rebates. This gives you the price of each system.

Unit 1

Low Efficiency Unit

Brand: _____

Size: _____ BTUh

Price \$ _____

Unit 2

High Efficiency Unit

Brand: _____

Size: _____ BTUh

Price \$ _____

Subtract Rebates

Rebate \$ _____

Rebate \$ _____

Rebate \$ _____

Rebate \$ _____

Actual Totals

\$ _____

\$ _____

2- Price Difference

Take your costs & subtract unit 2 from unit 1

Unit 2
Actual Cost

\$ _____

Unit 1
Actual Cost

\$ _____

Price
Difference

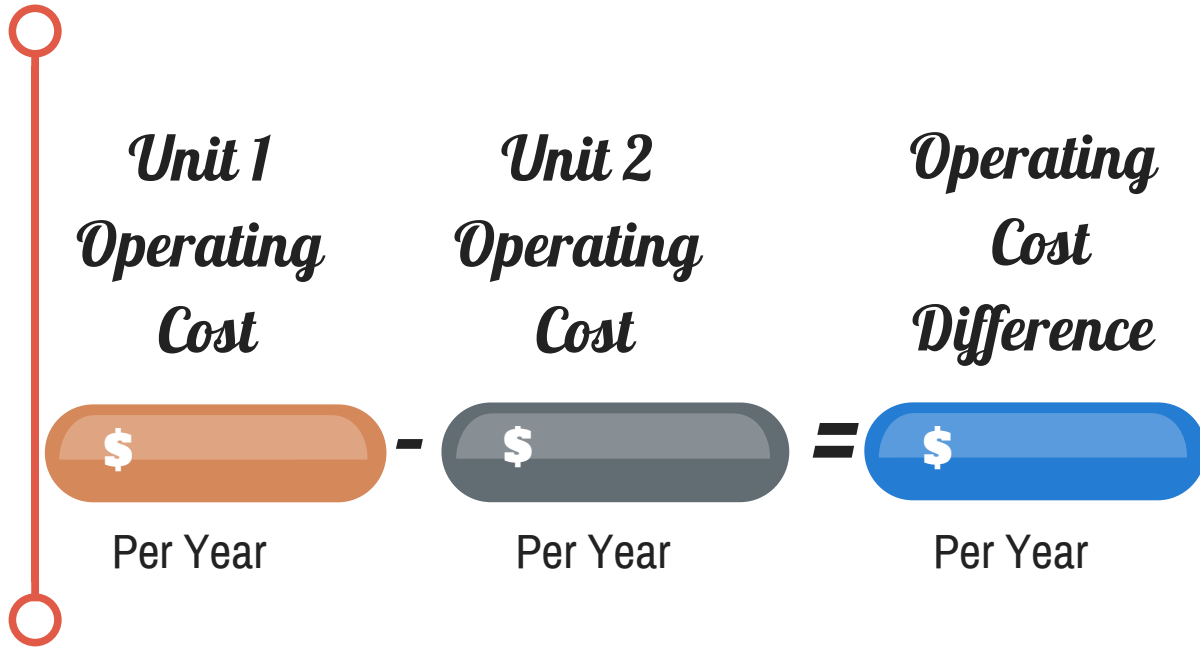
\$ _____



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3- Operating Cost Difference

Refer to operating cost table in this guide to get your appropriate numbers



4- Pay Back

Take the price difference from step 2 and divide it by the operating cost from step 3 to determine how many years it will take to recover the money that you would spend on a high efficiency system.

